

Success Unlimited, LLC
Profit & Loss Prev Year Comparison
January through December 2018

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
Ordinary Income/Expense				
Income				
Services Provided	875,000.00	700,000.00	175,000.00	25.0%
Product Sales	100,000.00	200,000.00	-100,000.00	-50.0%
Investment Income	15,000.00	8,500.00	6,500.00	76.5%
Total Income	990,000.00	908,500.00	81,500.00	9.0%
Cost of Goods Sold				
Materials	75,000.00	150,000.00	-75,000.00	-50.0%
Total COGS	75,000.00	150,000.00	-75,000.00	-50.0%
Gross Profit	Value of Time 915,000.00	758,500.00	156,500.00	20.6%
Expense				
Officer Salaries	75,000.00	75,000.00	0.00	0.0%
Employee Wages	225,000.00	175,000.00	50,000.00	28.6%
Payroll Taxes	30,000.00	25,000.00	5,000.00	20.0%
Workers Comp Insurance	15,000.00	12,500.00	2,500.00	20.0%
Health Insurance	22,500.00	17,500.00	5,000.00	28.6%
Advertising	12,500.00	15,000.00	-2,500.00	-16.7%
Auto & Truck	22,500.00	20,000.00	2,500.00	12.5%
Contract Services	10,000.00	10,000.00	0.00	0.0%
Depreciation	82,500.00	75,000.00	7,500.00	10.0%
Dues	5,000.00	5,000.00	0.00	0.0%
Insurance	5,000.00	5,000.00	0.00	0.0%
Interest	22,000.00	30,500.00	-8,500.00	-27.9%
Licenses	1,500.00	1,500.00	0.00	0.0%
Meals	3,000.00	3,000.00	0.00	0.0%
Office Supplies	2,500.00	2,500.00	0.00	0.0%
Postage	1,500.00	1,500.00	0.00	0.0%
Professional	20,000.00	15,000.00	5,000.00	33.3%
Rent	6,000.00	6,000.00	0.00	0.0%
Repairs	7,500.00	12,500.00	-5,000.00	-40.0%
Subscriptions	3,500.00	3,500.00	0.00	0.0%
Supplies	6,000.00	6,000.00	0.00	0.0%
Taxes	4,000.00	4,000.00	0.00	0.0%
Telephone	5,000.00	5,000.00	0.00	0.0%
Travel	7,500.00	7,500.00	0.00	0.0%
Utilities	20,000.00	25,000.00	-5,000.00	-20.0%
Total Expense	615,000.00	558,500.00	56,500.00	10.1%
Net Ordinary Income	300,000.00	200,000.00	100,000.00	50.0%
Other Income/Expense				
Other Expense				
Federal Income Tax	45,000.00	30,000.00	15,000.00	50.0%
State Income Tax	15,000.00	10,000.00	5,000.00	50.0%
Total Other Expense	60,000.00	40,000.00	20,000.00	50.0%
Net Other Income	-60,000.00	-40,000.00	-20,000.00	-50.0%
Net Income	240,000.00	160,000.00	80,000.00	50.0%